

Message Text

UNCLASSIFIED

PAGE 01 ACCRA 09045 011505Z

ACTION AF-10

INFO OCT-01 ISO-00 EB-08 /019 W

-----020315 012104Z /62

R 010830Z DEC 77

FM AMEMBASSY ACCRA

TO USDOC WASHDC

INFO SECSTATE WASHDC 1249

UNCLAS ACCRA 9045

EO 11652: NA

TAGS: BEXP GH

SUBJ: WTDR/FTI: NATIONAL TOBACCO REHANDLING CO. LTD.

REF: USDOC 20648

1. GHANA

OFFICE USE: 2. 749 3. N/A 4. 01

5. NATIONAL TOBACCO REHANDLING CO. LTD.

6. P.O. BOX 249; COMMUNITY 7, INDUSTRIAL AREA

7. TEMA

8. CONTACT: EBENEZER L. LARYEA

9. TITLE: MANAGING DIRECTOR

10. PHONE: 4111 11. TELEX: N/A

12. CABLE: TABAC TEMA

13. ESTABL: 1967 14. EMPL: 140 15. SIZE: LARGE

16. REPUTATION Y-GOOD 17. RPT DATE: 11/77

OFFICE USE: 18. N/A 19. N/A 20. N/A 21. N/A 22. N/A

23A. 21310/0M4 PROCESSOR, DIST. EXP OF SMOKING, CHEWING

23B. 01320/5 AND SNUFF TOBACCO; IMP. OF LEAF TOBACCO,

23C. 28695/5 FLAVORINGS AND BLENDING CHEMICALS

24. FOREIGN SALES: LOCAL 98 PERCENT; WEST AFRICA 2 PERCENT

25. FINANCIAL REFERENCE: GHANA COMMERCIAL BANK, MAIN BRANCH,

P.O. BOX 152, TEMA

26. TRADE REFERENCE: GLOBE EXTRACTS, INC., 140 SCHMITT BLVD.,

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FARMINGDALE, L.I. N.Y. 11735

27. FOREIGN FIRMS REPRESENTED: AFFILIATE OF CAMPBELL TOBACCO

REHANDLING CO., INC. LOUISVILLE, KY. 40203

28. POST EVALUATION: FIRM IS ONLY MAJOR PROCESSOR OF SPECIAL TYPE

OF TOBACCO FOR SMOKING, CHEWING AND FOR MAKING SNUFF. ITS PRODUCT

IS COMMONLY CALLED BLACK FAT TOBACCO WHICH IS WIDELY USED IN GHANA

AND NEIGHBORING AFRICAN COUNTRIES. FIRM IS LOCATED IN TEMA, GHANA'S

MAIN PORT, APPROX. 18 MILES EAST OF ACCRA. THE PLANT EMPLOYS 140 ALL-GHANAIAAN STAFF AND REPORTEDLY HAS CAPACITY FOR PROCESSING ABOUT 1 MILLION KG. TOBACCO ANNUALLY. ACTUAL PRODUCTION FIGURES, HOWEVER, VARY ACCORDING TO AVAILABILITY OF RAW MATERIALS. OUTPUT WHICH REPORTEDLY ROSE FROM 299,000 KG. IN 1968 TO 495,000 KG. IN 1974, DROPPED TO 390,000 IN 1975 AND AGAIN INCREASED TO 676,000 KG. IN 1976.

POOR TOBACCO YIELDS DURING PAST TWO YEARS MAY CAUSE FURTHER PRODUCTION DECLINE, UNLESS FOREIGN EXCHANGE IS MADE AVAILABLE FOR IMPORTING LEAF TOBACCO TO SUPPLEMENT LOCAL SUPPLIES. NATIONAL TOBACCO REHANDLING CO. (NTRC) IS 51 PERCENT OWNED BY GOG AND 49 PERCENT BY PRIVATE INVESTORS INCLUDING 12 PERCENT BY AN AMERICAN FIRM. IT ENJOYS EXCELLENT SUPPORT AND REPUTATION IN OFFICIAL AND LOCAL BUSINESS CIRCLES. NTRC IS GENERALLY CONSIDERED COMPETENTLY MANAGED AND FINANCIALLY STABLE. WE RECOMMEND IT AS SUITABLE TRADE CONTACT FOR U.S. FIRMS. IT SHOULD BE NOTED, HOWEVER, THAT GHANA SUFFERS SEVERE FOREIGN EXCHANGE CONSTRAINT; IMPORT LICENSES AND APPROVED APPLICATIONS FOR LETTERS OF CREDIT ARE DIFFICULT TO OBTAIN. ALL FOREIGN EXCHANGE TRANSFERS MUST BE BY LETTERS OF CREDIT.

29. PREP: PETER A. HENNISON APPR: ALBERT L. GLAD.
SMITH

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Sent Date: 01-Dec-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977ACCRA09045
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770446-0355
Format: TEL
From: ACCRA
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t197712107/aaaadmsq.tel
Line Count: 85
Litigation Code IDs:
Litigation Codes:
Litigation History: Hold (001 Tobacco) added on 4/16/2009 3:38:59 PM by WASHDCMcGoldRJ, Hold (001 Tobacco) removed on 4/16/2009 3:44:58 PM by WASHDCMcGoldRJ (Litigation Hold Lifted)
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 84e95dfc-c188-dd11-92da-001cc4696bcc
Office: ACTION AF
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 15-Feb-2005 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 116503
Secure: OPEN
Status: NATIVE
Subject: WTDR/FTI: NATIONAL TOBACCO REHANDLING CO. LTD.
TAGS: BEXP, GH
To: COM
Type: TE
vdkgvkey: odbc://SAS/SAS.dbo.SAS_Docs/84e95dfc-c188-dd11-92da-001cc4696bcc
Review Markings:
Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
22 May 2009
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